

MSC User Interface: Customer's Page

Customer Page User Interface

We have a NEW Design for our Customer's Page. We fit all activities on one page for easy Customer Management. The intent is to trend into a more satisfying aesthetic for you, while also providing a higher level of usability! We know this will lead to a happier you and ensure more success! The summary view allows you to capture all results associated within this customer and explain in higher detail at a glance.

CU Tom Brady	Filter Entity	* Record	Search for	Apply to CRM Tools Apply	Clear	
ot New England Patriots	Account (4)			Create	New	
Customer Details Add New Account	S8679-54843 National Grid (Long Island/Queens) _ •	National Grid (Long Island/Queens) _ 🔍	5 12-3456-7812-3456-7 Consolidated Edison Company of N_	19-4594-8594-8 Consolidated Edison Company of N_		
Create Quote ency: Broker Online Agent Name: John Smith Exchange	Annual Volume: 7,200 Rate Class: - Sub Type: -	Annual Volume: 35,000 Rate Class: - Sub Type: Flat Load	Annual Volume: 875,000 Rate Class: EL9 Sub Type: -	Annual Volume: 200,000 Rote Class: - Sub Type: -		
Customer Info 36202	Zone: -	Zone: -	Zone: J	Zone: J		
32434, Acalanes Ridge, California, 12523	Address: 32434, Hompton NY 12523	Address: 32434, Hampton NY 12523	Address: 32434, Hampton NY 12523	Address: 32434, New York City NY 12523		
Title Owner	Quote (2)			Show	New	
Email qb@patriots.com Phone (569)-852-6456	a6773 🕈 🕄	∮ 46656 ↔ 				
Business Type Corporation Tax Exempt No	Total Volume: 42,200 Product(s): Fixed Price, Fixed Green Broker Fee: 0.05500	Total Volume: 200,000 Product(s): Fixed Price, Fixed Green Broker Fee: 0.00800				
Industry Real Estate	Created: 02/19/2021 02:44pm Start: 03/2021	Created: 02/05/2021 03:41pm Start: 03/2021				
	Contract (3)					
	49698 ↔ Hudson	49697 ↔ SFE	€ 49514 A Constellation			
	Volume: 200,000 Product(s): Find Proc Sales Price: 007800 Term: 36 Month Broker Fee: 005600 Status: PDF Generoted	Volume: 42,200 Product(s): Fixed Price Sales Price: 0,57000 Term:: 48 Month Broker Fee: 0,55000 Status: Signed	Volume: 200,000 Product(s): Fixed Price Soles Price: 007720 Term: 3 Month Broker Fee: 0.09800 Status: POF Generated			
	Created: 02/19/2021 02:48pm Start: 03/2021	Created: 02/19/2021 02:45pm Start: 03/2021	Created: 02/08/2021 05:43pm Start: 03/2021			
	Proposals (2)				(
	New England Patriots_02192021.pdf	New England Patriots_02192021.pdf				
	Products: Fixed Price Start Date: 03/2021 Broker Fee: 0.05000	Products: Fixed Price Start Date: 03/2021 Broker Fee: 0.00800				
	Date Created: 02/19/2021 02:48pm	Date Created: 02/19/2021 02:47pm				





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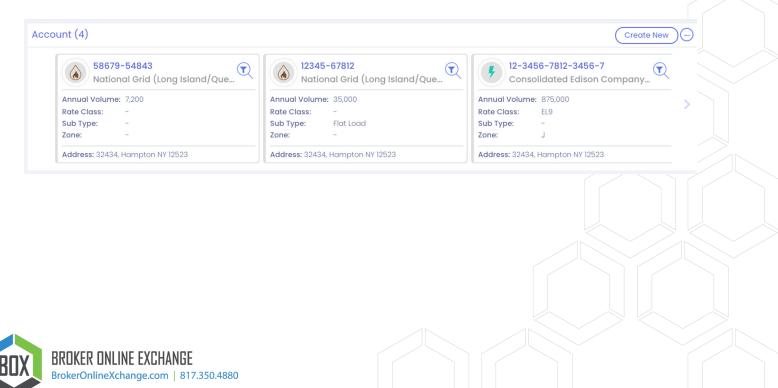
Customer

The Customer's Profile can be found on the left-hand side of the screen. You will notice the Task, Note, Email, and Phone icon there for you to log communication or set up reminders.

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	at			
New Er	ngland Patriots			
1	🖹 🖂 🗞 🍞			
Customer Deto	ills Add New Account			
Create Quote				
Agency: Broker Onlin Exchange	Agent Name: John Smith			
Custor	mer Info 36202			
32434, Acalane	es Ridge, California, 12523			
☆ Title	Owner			
🖾 Email	qb@patriots.com			
& Phone	(569)-852-6456			
S FIIOIle				
Business Type	Corporation			

Accounts

The Accounts section is at the top. You can add both Electric and Natural Gas accounts into this section. There is no limit on how many you can add, just simply click "Create New" to add another account.





My Service Cloud Features

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Quotes

After you have added your accounts, you can create a quote, or view previously created quotes here

46773 🕈	46656 🕈	
46773 🥐	40656	
Total Volume: 42,200	Total Volume: 200,000	
Product(s): Fixed Price, Fixed Green	Product(s): Fixed Price, Fixed Green	
Broker Fee: 0.05000	Broker Fee: 0.00800	

Contracts

This section stores all contracts that have been generated for this Customer, regardless of the status that they are in.

Hudson	$\overline{\mathbf{r}}$	49697 ↔ SFE	•		14 🕈 stellation	•
Volume:200,00Product(s):FixedSales Price:0.0780Term:36 McBroker Fee:0.0080Status:PDF G	Price 80 onth	Product(s):FixSales Price:0.5Term:48Broker Fee:0.0	2,200 xed Price .57000 8 Month .05000 igned	Volume: Product(s): Sales Price: Term: Broker Fee: Status:	200,000 Fixed Price 0.07720 3 Month 0.00800 PDF Generated	
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Proposals

After you have added your accounts, created a Quote and generated a Pricing Proposal, you can view the Proposals here. This section is easy to quickly reference to remind yourselves what price you presented to your client.

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Laure	en Johnson	Laur	en Johnson		
roducts:	Fixed Price	Products:	Fixed Price		
tart Date:	03/2021	Start Date:	03/2021		
			0.00800		

CRM Integration

The Customer's Profile can be found on the left-hand side of the screen. You will notice the Task, Note, Email, and Phone icon there for you to log communication or set up reminders.

Tasks	Notes	Emails	Call	S
	Create a T	ask		T
& Call	Tom			~
Due	by: 02/23/20	021 03:00pm		
CU New I	England Patriol	IS 🤇		ŵ 🖉

Our goal for this new design is to provide better productivity, simple to use page designs, and higher conversion rates! Happy Selling!

