



# COMMUNITY SOLAR Q&A

## HOW DOES COMMUNITY SOLAR WORK?

### 1. SOLAR FARM

In general, a solar farm in your area is going to generate your clean power.

### 2. UTILITY COMPANY

The electricity generated by the solar farm is sent to your utility company.

### 3. YOU

Your electricity will operate as always; no installation, extra costs, or additional downtime.

## Will I save money by participating in community solar?

Ideally, yes. Participants will pay less overall for electricity. "It's like a reverse Netflix," said John Moran, managing director at impact investment firm Lafayette Square and head of business development at its community solar venture. "People subscribe to Netflix and pay. People subscribe to community solar projects and, essentially, get paid."

## How, exactly, would community solar save me money?

The solar provider pays the customer's supply portion of their utility bill, then bills you (the customer) at a discounted rate.

## Is community solar available near me?

Possibly! Community solar projects aren't available everywhere, in part because of varying state policies. Contact us to find out what is available near you!

## HOW DO I SIGN UP?

1. Get copy of most recent customer bill
2. Send email with bill attached to [communitysolar@brokeronlinexchange.com](mailto:communitysolar@brokeronlinexchange.com)
3. The BOX pricing team will review for qualification
4. If qualified, further details and next steps will be forwarded

Contract Signed, Customer Saves Money, Commissions Paid