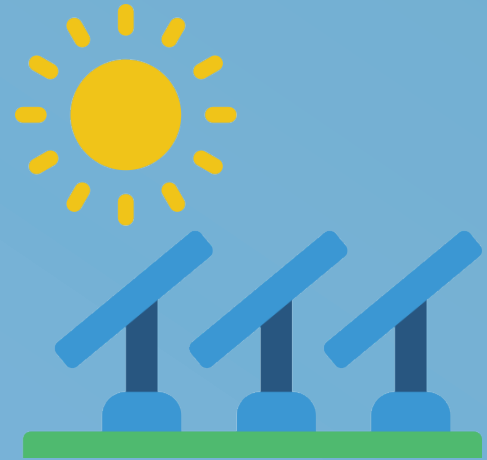


# COMMUNITY SOLAR OPPORTUNITIES

## Four Simply Easy Steps:

*Enrollment, Utility, Signature, and Payment*



### CUSTOMER DETAILS

#### UTILITY



VERSANT  
(ME)

#### RATE CLASS



ANCHOR

#### BILL TYPE



DUAL  
BILLING

#### PAYMENT



ACH or CC

## CONTRACT DETAILS

**EST. START DATE:** 01/01/2024

**TERM:** 20 Year Term

## COMMISSIONS DETAILS

20 Mils

**DATE:** Month After Acceptance

**REQUIREMENTS:** IG rated customer needed. Please provide 2-3 years of customer financials for our assessment of their Moody's score.

**PAYMENT TERMS:** 20 Mils on W/DC not-kWh, Production Factor will Be Provided after Credit Approval

## PROJECT DETAILS

**COMMUNITY SOLAR PROVIDER:** Perch

**MAX SIZE:** 2,800,000

**ELIGIBLE TO SELL:** Yes

**BILL COPIES REQUIRED:** Yes

**ESTIMATED SAVINGS %:** 20% off Supply Rate

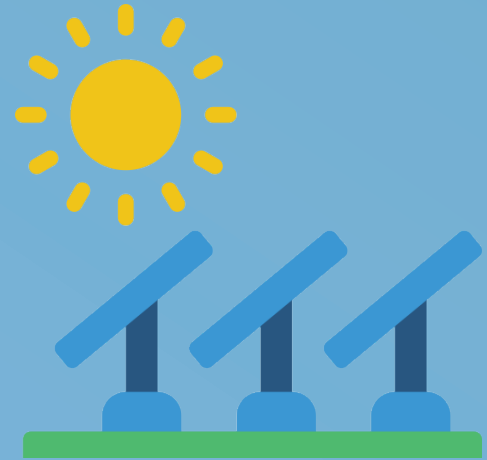
**NOTICE TO CANCEL:** 5 Year



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## PROJECT SPECIFIC PROCESS:

1. Broker Sends Bill Copy to Account Manager
2. Electric Bill
3. PDF will be sent.
4. Subscribers will enter their personal information and utility account information and then be sent the disclosure forms via DocuSign to sign.
5. Once the disclosure forms are signed and marked as completed the subscriber will get an email prompting them to sign their agreement and enter payment information.
6. Once the customer signs, BOX will be notified.