












STRATEGIC SOLUTIONS

Providing pricing strategy and more sophisticated pricing options for large customers

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Buying electricity can be very complex and with complexity comes the possibility of customers signing contracts that do not include what they had anticipated. BOX's goal is to ensure the customer gets the best deal and contract terms possible in the marketplace!

The lowest price shown often does not equal the best deal, there can be many layers not easily visible to the customer that can make that low price much higher in the long run. The BOX Strategic Solutions team is here to work with Energy Brokers and their customers in developing the most optimal strategy. Some of these services include

 In-Depth Contract & Usage Analysis	 Custom Proposals & Presentations	 Custom Pricing Solutions
 Demand Response & Management	 Target Pricing Recommendations	 Community Solar Options
 RFP Management & Execution	 Market Knowledge & Timing	 On-Site Solar Analysis

Our Strategic Solutions Team has deep knowledge of energy markets, products, as well as supplier-specific negotiation tactics. These services are available for any commercial electricity deal over 4,000,000 kWh of annual usage including interaction at the customer level.

Let Strategic Solutions be part of your value offering to customers.